## ANNUAL REPORT 2022

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# Grit | Noun

COURAGE, bravery, pluck, mettle, backbone, spirit, strength of character, strength of will, moral fiber, steel, nerve, fortitude, toughness, hardiness, resolve, resolution, determination, tenacity, perseverance, endurance; informal: guts, spunk





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Susan R. Brown



Joe Jornadal Chair, Kids Co. Board of Directors

## DEAR FRIENDS OF KIDS CO.,

We are thrilled to introduce Kids Co.'s FY22 annual report—GRIT. This past year has been a remarkable journey that can be best described in the definition of GRIT on the annual report cover. This year was filled with determination, resilience, innovation, and teamwork. As we reflect on our accomplishments and challenges, we find the word "GRIT" resonating strongly with our mission and purpose.

While we continued to find our way in a world where COVID-19 stood front and center, this pandemic continuously presented new obstacles and uncertainties. The children and families we serve, our dedicated staff, volunteer Board of Directors, and supporters have shown incredible perseverance. We believe that "GRIT" encapsulates the essence of Kids Co.'s commitment to empowering children to succeed in life and the unwavering support of our community.

This annual report is a testament to our unwavering commitment to nurturing the potential within every child, regardless of their background, and helping them develop the "GRIT" they need to overcome life's challenges.

As we navigate a changing world, our commitment to children's well-being remains steadfast. "GRIT" is not just a word; it is the essence of what we stand for. We are grateful for your continued support, which enables us to provide a safe, nurturing, and empowering environment for the children who depend on us.

We invite you to read our annual report to learn more about the remarkable accomplishments and the challenges we have faced in FY22. Together, we can ensure that every child, regardless of their circumstances, has the opportunity to thrive.

Thank you for your unwavering support of Kids Co. and for being part of our journey. Together, we are making a lasting impact on the lives of children, fostering their resilience, and helping them achieve their dreams.

With heartfelt gratitude,

June & Brow

Susan R. Brown CEO

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Joe Jornadal Chair, Kids Co. Board of Directors

Kids Co. is fortunate to be governed by **a board comprised of passionate and dedicated individuals**. They are community and business leaders who lend their experience and expertise. They ensure Kids Co. is providing the best possible child care to the communities we serve and that we can continue to do so well into the future. In this report, we are highlighting four of the incredible individuals who serve on the Kids Co. Board of Directors.



## Shawn Larsen-Bright (Board Member since March 2008)

Shawn got involved with Kids Co. more than fifteen years ago. He was looking for board service opportunities and was drawn to Kids Co. because of the mission. His mother has been in the child care business since Shawn was a child. Shawn is a business litigation attorney and a partner at Dorsey & Whitney LLP in Seattle. He brings this legal experience and knowledge to the board. He currently serves as the Board Secretary.

Shawn loves that the core staff continue to focus on the long-term and ensuring Kids Co. can "thrive into the future". He feels that it is truly a mission-driven organization and is impressed by the fortitude and dedication of the staff, even in the darkest days of the pandemic. He says "Susan is a remarkable leader. She always keeps her eye on the prize. She has kept the focus on the goal of long-term sustainability."

#### What Shawn likes most about serving on the board of Kids Co.:

"Feeling like I am connected to and in some small way I am helping what I think is a really important mission—to help children and families in the community."

#### What Shawn likes most about living in the Seattle area:

Shawn has lived in Washington most of his life. He loves to travel, and when he returns he always thinks, "We live in the most beautiful place". He loves feeling grounded to a place that he loves.



## Jonathan Siegel (Board Member since August 2015)

Jonathan Siegel got connected to Kids Co. through fellow board member Joe Jornadel. Jonathan was new to Seattle and wanted to participate philanthropically in his new home. Jonathan has held the role of Chief Financial Officer for several growing businesses. He has also worked as an Economic and Strategy Consultant and an Economic Researcher. He brings his experience in finance and knowledge of small business operations to the board. He currently serves as Board Treasurer.

What Jonathan likes most about serving on the board of Kids Co.: "I love how well the organization is run."

**What Jonathan likes most about living in the Seattle area:** Jonathan loves exploring this beautiful region with his family, including their two dogs.



## Katrina Johnson (Board Member since January 2018)

Katrina Johnson first got connected to Kids Co. as an employee benefits consultant. After getting to know the organization and attending some fundraising events, she gratefully accepted a position on the Kids Co. board. Katrina brings her experience with human resources and experience as a working mother to the Kids Co. board. She currently serves as the Board Chair.

Katrina loves that Kids Co. helps families that can't afford child care, and as a mom, really appreciates that the employees take such good care of the kids. She loves, admires, and respects the other board members and feels she is constantly challenged to approach things from new angles and find new ways to address obstacles.

#### What Katrina likes most about serving on the board of Kids Co.:

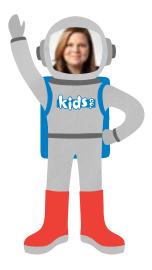
"It makes me feel like part of something bigger than me."

#### What Katrina likes most about living in the Seattle area:

As a fourth-generation Seattleite, Katrina has a deep connection to the city. She loves that Seattleites tend to put people first and ask "how can we help?".

## BOARD OF DIRECTORS

Susan R. Brown, President Joe Jornadal, Chair Jessica Kolta, Vice-Chair Lauren Offenbecher, Secretary Jonathan Siegel, Treasurer Jenna Bevilacqua John Hoverson Katrina Johnson Shawn Larsen-Bright Katy McNaughton



## Jenna Bevilacqua (Board Member since March 2020)

Jenna Bevilacqua was introduced to the board through her cousin, Katrina. At the time, she worked as the Director of Finance at Overlake Hospital and was looking for board work. She loves the mission and work of Kids Co. Jenna brings her experience in finance and leadership to the board.

Jenna joined the board right at the beginning of the COVID-19 pandemic and was very impressed by the organization's agility and ability to meet the challenges of the pandemic and changing needs of families. She was happy to see the organization focusing on the staff and long-term sustainability and avoiding fear as the driving factor of decision-making. She also appreciated the out-of-the-box thinking adopted by the Kids Co. leadership team as they pursued new sources of funding and advocated for the needs of the child care sector.

#### What Jenna likes most about serving on the board of Kids Co.:

"The ingenuity of the leadership team, hearing different, unique perspectives for tackling problems, relationship-building."

#### What Jenna likes most about living in the Seattle area:

Jenna loves that the beauty of Washington can help her center herself. Whether hiking in the mountains, hanging by a lake, or otherwise in nature, she says, "Washington allows you to breathe differently and refresh your mind. It still takes my breath away."

## 2022 EMPLOYEE ROSTER

Gianna Abuyen	Amber Daub	Hailey Knisley	Patrick Russell
Emily Alger	Maxwell Devine	Katie Kraskouskas	Jennifer Ryan
Abdilahi Ali	Joseph Dumars	Christine Lamb	Reshma Devi Samineni
Olivia Anderson	Dani Finch	Wanisa Mann	Marina Sanchez
Amanda Bakke	Adam Foote	Maija Margonelli	Michael Scheinine
Mallely Barajas	Baltazar Garcia	Elizabeth Mccallum	Jessica Schwartz
Jacob Boaz	Leah Garcia-Navarro	Marjean Mccraw	Sarina Shames
Esther Booker	Alyss Golden	Sara Metcalfe	Meadow Swanson
Susan Brown	Sylvia Hendrix	Christy Moegu	Kitongo Ulwenya
Richard Burris	Audrey Henry	Safia Mohamed	Kiana Vongsady
Ryan Carr	Karla Hernandez-Gallegos	Andrew Pekar	Katia Watson
Amina Carrasquel-Sims	Amal Husein	Matthew Pfeifer	Denise Williams
Gerleza Chancie	Zoe I'Anson	Anuradha Rana	LaFawnda Williams
Catherine Crowe	Madison King	Gabrielle Redwine	Ranessa Yazzie
June Cutler	Vanessa Kitchner	Kellen Reeder	

As the unprecedented effects of the COVID-19 pandemic continue reverberating through every sector, the child care industry has borne a disproportionately heavy brunt. The global health crisis cast a stark light on the fault lines of a delicate system, a system upon whose shoulders the entire American economy precariously rests. In the wake of the outbreak, child care centers across the nation shuttered their doors, initially planning for a short hiatus. Yet, for many, those closures marked a permanent end.

For Kids Co., an organization with an unwavering commitment to families and the communities we have served since opening in 1989, the first year of the pandemic was replete with challenges. Each day brought forth new trials, while the landscape of available information shifted by the hour.

With quick-wittedness, agility, and a steadfast commitment, Kids Co. navigated through those turbulent times. However, as the pandemic's persistence became evident, organizational leadership shifted mindsets. No longer was the focus on merely sustaining operations for the impending month; the horizon extended, with renewed fervor, to how best to serve communities for years to come. Board Member Jenna Bevilacqua reflects, "We were constantly going back to the mission and the reason for programs. We needed to be successful and sustainable long-term."

# 6

We were constantly going back to the mission and the reason for programs. We needed to be successful and sustainable longterm.

-Jenna Bevilacqua, Board Member

With a heathy balance sheet, a strong leadership team, and a commitment to serving families and communities, Kids Co. got to work re-envisioning the future. A key facet of this vision was the formulation of a strategic investment plan. Prior to this juncture, Kids Co. had operated under a conservative cash stance, safeguarding substantial reserves to guarantee operational continuity in times of crisis. Yet, more than a year into the pandemic, the undeniable truth emerged: Kids Co. stands resilient and poised for the long haul.

As remembered by seasoned board member Shawn Larsen-Bright, conversations surrounding investments had surfaced repeatedly, with an undercurrent of healthy scrutiny: "Are we doing what is best for the organization and the mission?" Larsen-Bright explains: "Kids Co. had been so conservative about cash because the mission and service is so critical." But as circumstances evolved, the question of how to make best use of reserve funds triggered a profound strategic dialogue. Ultimately, the board and leadership team decided that channeling resources into the stock market would yield substantial long-term growth—a decision that closely aligns with the organization's mission and aspirations.

The finance committee met with bank and investment representatives, creating a plan to responsibly invest \$1 million of cash reserves into a diversified portfolio. This conservative approach to investment will help Kids Co. grow into the future and continue to serve families and communities for years to come.

# 66

Kids Co. had been so conservative about cash because the mission and service is so critical.

-Shawn Larsen-Bright, Board Member

At Kids Co., our frontline staff are critical to our success. From our esteemed regional, center, and program directors to our passionate preschool and afterschool enrichment teachers, they infuse each day with their expertise, knowledge, and unwavering dedication to provide unparalleled care to the children in our programs. In the face of the pandemic's uncertainties and apprehensions, these indispensable individuals exhibited remarkable professionalism and grace.

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Because it is an essential business, we couldn't shut down and let everyone work from home. Without knowing what COVID really was, all of these workers were showing up to work, even though the risk was undefined.

-Jenna Bevilacqua, Board Member



Unfortunately, staffing shortages that had begun before 2020, were exacerbated by the COVID-19 pandemic, resulting in a staffing crisis across the country and across industries. For a variety reasons, child care in Seattle was one of the markets hit hardest by a shrinking talent pool.

At Kids Co., nurturing and safeguarding our team stands unwavering in our core values. Katrina Johnson, a member of the board, recounts how staffing discussions became central to every board meeting during the 2021-2022 school year. "Because it is an essential business," she says, "we couldn't shut down and let everyone work from home. Without knowing what COVID really was, all of these workers were showing up to work, even though the risk was undefined." Jenna Bevilacqua, who joined the Kids Co. board shortly before the pandemic's onset in 2020, resonates with deep appreciation for the staff's unyielding dedication, accentuating their perseverance, agility, commitment, and passion. "It was so inspiring," she marvels.

Acknowledging the significance of our staff's devotion, especially in the face of COVID-19's trials, was imperative. Additionally, both retaining existing personnel and attracting new talent was pivotal for Kids Co.'s operations. In pursuit of these dual objectives, the board and leadership undertook a comprehensive reevaluation of our compensation packages.

We raised the minimum starting pay for frontline staff and introduced signing bonuses. Salaries were elevated across the board, and the implementation of retention bonuses recognized the cumulative experience and steadfast commitment of our current team members.

Although these efforts greatly improved the situation, staffing challenges continued to create barriers for Kids Co. throughout the year, delaying the reopening of centers and limiting the number of kids we could serve. While progress was not linear, Kids Co. finished the fiscal year with a robust plan in place to reopen remaining centers early in 2023.

## PROGRAM DIRECTORS



Gerleza Chancie



Joseph Dumars



Adam Foote



6.0

Sara Metcalfe





**Patrick Russell** 



Sarina Shames



**Denise Williams** 



LaFawnda Williams





Kids Co. is resolutely committed to enhancing the affordability of child care. In our capacity as a nonprofit child care provider, Kids Co. subsidizes care costs for all families, actively embraces state and city subsidies that facilitate families' access to child care services, and extends scholarships to families that might not meet subsidy criteria but nonetheless find themselves financially constrained by the considerable cost of child care. At Kids Co., no child or family is denied care due to financial constraints, thereby fostering an environment of inclusive, high-quality child care accessible to families across Seattle.



Yet, to truly address the child care crisis, we need comprehensive, enduring solutions on a state and national scale. It's this recognition that propelled Susan R. Brown, the founder and CEO of Kids Co., to establish the <u>Greater Seattle Child Care Business Coalition</u>. This coalition serves as a formidable advocate for tangible, sustainable transformation within the child care industry, including governmental funding and support for families and care providers. Susan and her dedicated peers within the Coalition ardently strive to enlighten Washington's leaders about the pressing child care crisis and to actualize meaningful change at the state and federal level.

## HERE IS WHAT CHANGE COULD LOOK LIKE:



**Investing in Licensed Child Care and Family Home Centers:** Similar to the stabilization grants that were given to child care providers during the pandemic, Washington State could provide, annually, child care stabilization funding to sustain the child care system while pursuing funding solutions at the federal level.



**Public-Private Partnerships:** Encouraging public-private partnerships can help create more child care options. Employers could be incentivized to provide on-site child care facilities or offer subsidies to employees to help cover child care costs.



**Real Estate Developers:** Property owners and developers could be incentivized to provide "free-rent" or significantly reduced rent to child care businesses. There are many benefits to leasing space to child care businesses, the least of which is having a very long-term tenant.



**Streamlined Licensing and Regulations:** Regulatory reform is necessary for long-term sustainability of the sector. Simplifying the licensing and regulatory process for child care providers can make it easier for new facilities to open and expand capacity, thus increasing availability.

## ADDITIONALLY:



**Child Care Subsidies:** Further expanding the Working Connections Child Care subsidy can make child care more affordable for low- and middle-income families. The state can help alleviate the financial burden on families by increasing the eligibility threshold and moving from state median-income to area median-income, while maintaining low parent co-pays.



**Capping Household Child Care Costs:** As has been introduced to congress in the Child Care for Working Families Act, capping child care costs to no more than 7% of household income will have the greatest impact on child care affordability for families.

A sustainable child care system is critical to our economy, fostering growth for children, families, businesses, and communities. In simpler terms, allowing this system to falter is a cost we simply cannot bear. Kids Co.'s longstanding collaboration with Seattle Public Schools, coupled with our dynamic business partnerships, marks a promising initial stride. To realize sustainable transformation, an interwoven network of partnerships among nonprofits, businesses, and governmental bodies is imperative. Through this collective endeavor, a bright future emerges—one in which every child has access to exceptional care, setting the stage for a thriving society.

## FURTHER READING ON SUSAN'S BLOG:

- A Modern Day Child Care Solution with 1940s Roots
- Child Care: Can we save the sector?
- Child Care Crisis = Economic Fallout
- The Child Care Crisis in Washington State Explaining the Problem and Offering Solutions



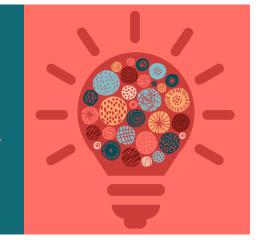
If you are tuned into the nonprofit scene in Seattle, you have probably heard the term "Community-Centric Fundraising". The goal of the Community-Centric Fundraising (CCF) movement, which started in Seattle, is to make fundraising more equitable, to lift the voices of people of color and others most affected by social inequities, and to advance practices that will effect meaningful progress towards solving systemic societal issues.

At a basic level, CCF is a reaction to the idea of donor-centric fundraising, which puts the donor or funder at the center, treating them as the hero of the nonprofit's story. The donor-centric model is itself a reaction to the old tradition of making the nonprofit organization the hero of the story. In CCF, no one person or group is the "hero". The CCF model recognizes that meaningful change can only happen if the whole community—nonprofits, staff, donors, funders, advocates, board members, volunteers, and community members work together.

## Growing Minds, Building Futures

**35th Anniversary Party** A KIDS CO. FUNDRAISING EVENT

SAVE THE DATE Date: May 18, 2024 Location: SODO Park



At Kids Co., we see the value in following a CCF model. Its values of diversity, equity, inclusion, and justice drive the work we do across our centers. These values include grounding our work in race, equity, and social justice, creating a sense of belonging, and recognizing the many contributions that come together to advance our work. The CCF model pushes organizations to apply these same principles and values to the work of fundraising. At Kids Co. we have been

learning more about community-centric fundraising and how we can adopt its principles and values into our own fundraising work. You will see some of these principles at work in our <u>35th Anniversary Fundraising Gala</u> in May 2024.



## The Community-Centric Fundraising movement

The Community-Centric Fundraising movement has identified key principles to guide change in the fundraising space. Read more about the 10 principles at the heart of the CCF movement (source: <u>CCF'S</u> <u>10 Principles</u>), what they mean to us, and how we are working to apply them across the work that we do on our blog.



# For more information about community-centric fundraising

For more information about community-centric fundraising, visit the <u>movement's website</u> and the blog, <u>Nonprofit AF</u>, whose author, Vu Le, inspired the Community-Centric Fundraising movement. For information about the child care industry, visit Susan's Blog on our website.

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During the COVID-19 Pandemic, federal, state, county, and city governments made unprecedented investments into the child care sector. Through grants, our government made direct investments in child care businesses and child care staff, as a way to stabilize the sector. This included child care stabilization grants and employee recognition and retention bonuses. In total, Kids Co. received \$560,000 in state (federally funded) and city grants.

## CHILD CARE STABILIZATION GRANTS



<u>Child care stabilization grants</u> were awarded through the Washington State Department of Children, Youth and Families (DYCF). These grant funds were meant to help stabilize child care businesses, which were greatly impacted by the COVID-19 pandemic. Money for these grants was taken from funds awarded to states through the <u>American</u> <u>Rescue Plan Act (ARPA)</u>. Awards were calculated based on the number of children that each program can serve (licensed capacity), number of staff each program can support (assuming a 5:1 child-to-staff ratio), and other factors, including populations served, area served, and pandemic impact. Across our 11 centers, Kids Co. received \$534,380.00 in

stabilization grants in 2022. This money helped offset the additional costs of business during the pandemic, such as reduced capacity, increased costs associated with health and safety, and extended hours to address school shutdowns.

## EMPLOYEE RECOGNITION AND RETENTION BONUSES



Employee Recognition and retention bonuses were awarded through Child Care Resources (now BrightSpark Early Learning Services). The program was funded by Seattle Department of Education and Early Learning (DEEL) and King County Best Start for Kids (BSK). The main purpose of this grant was to reward child care staff for staying in the sector and continuing to work, in-person, with children during the pandemic. It also helped to slow staff turnover. The majority of the funds were paid out directly to employees as a bonus (on top of their normal compensation). A small portion of this funding was awarded to providers in the form of flexible spending grants. Kids Co. received

\$25,620.00 from this grant program in 2022. This money helped boost morale for employees and show recognition for the heroic efforts child care staffs made to keep kids safe and continue their education with remote learning, all while risking the health of themselves and their families.

## INVESTING IN THE FUTURE OF CHILD CARE



This unprecedented investment in child care made a huge impact on the sector. It kept centers from closing, helped retain staff, and avoided a total collapse of the child care sector. It represents an important step toward a more sustainable child care system in Seattle and throughout Washington. We hope our local, state, and federal government will continue to invest in our children and families and continue down this path toward a truly sustainable child care sector beyond the pandemic. By giving to Kids Co. you give to the community as a whole, but most importantly, you are directly  $\Rightarrow \Rightarrow \Rightarrow$  benefiting a young person's life.  $\Rightarrow \Rightarrow \Rightarrow$ 

# Foundations & Organizations

Albertsons Companies Foundation AmazonSmile Foundation America's Best Local Charities Dorsey & Whitney Foundation Jewish Federation of Greater Seattle Lev Foundation McNaughton Foundation PayPal Giving Fund Quota International of Kent Valley Rotary Club of Magnolia Foundation The Seattle Foundation

#### **Business**

Boeing Company Gift Match Columbia Bank Costco Wholesale Expeditors Intl of Washington

#### Government

City of Seattle Dept. of Ed. & Early Learning King County Best Starts for Kids Washington State Dept. of Children, Youth, and Families



#### Individuals

Mytoan and Arash Akbar Ben Alton Russ Anders Kate Anderson James Andrews Anonymous (2) Megan and Haris Bahtijaragic Danny Bain Stephanie and Jonathan Ballard Lisa and Raymond Barker Nick Barnett

Greg Bear Veronica Bello Megan Benner Vasavada Katherine and Jackson Bennett Lisa Besst Gaurav Bhindi Jeff Bilmes Robert Blasum Alicia Booth Bobbe and Jonathan Bridge Zachary Bridge Irene and Ken Broman Susan and Jim Brown Elizabeth and Paul Brown Chassity Brown Diane Buford

Jennifer Cain James Caldwell Lindsay and Ryan Calkins Lind Carr Kathryn Carr Michelle and Pablo Carrasqillo Sevil and Turgay Catak Domin and Scheer Chan Matthew Clemens Tandi Collison Meghan and Steven Crawford Jaimie and Michael Davern Laura and Steve Day Angella and Dave Derington Purnima Dhavan Susan and Magill Dickerson-Lange Eric Dillin Keora Do Jennifer Donahue Alyesha Dotson Jack Eklund Christy Elton Anders Emily and Kristian Englert Shireen and Mark Filip Gregory Flanders Alex Fleig Angela Flowers Jason Fontenot Tara and Jeffrey Forde Damico Frazier

Matt Gaines Benjamin Gauen Jonathan Geibel Catherine Glesige Angel Graves Anne Green Nancy and Joseph Greene Kevin Gustafson Nace Hailey Daphne and Yuji Hakuno Toni and Andy Harmer Trinity Hartman David Hawkins Terry Hedger Sarah and Jason Hein Shannon Hieger Magdalena and Gary Hill Miranda Hoffman Sarah Howell Ramona Hunter Holly Janes Joe Jornadal Alison Kartiganer Molly Kertzer Erin and Jonathan King Katrin Kirchhoff Jessica Kolta Ayami and Jeff Konzek Victoria and Sky Kruse David Kumle John LaMont Christina Larsen Larsen Shawn Larsen-Bright Jennifer Lenga-Long Katherine and Mon-Chaio Lo Eric Long Elisabeth Loux Thuy-An and Gareth Loveridge Richard MacDonald Shira Machleder Schatz

DeAnna Martin Lino Medina Katie and David Merisko Sebastian Mikolajczak Tatiana Moraes Nogueira Laura and Jonathan Morarity Tawny Morris Elizabeth Morrison Iryna and Ryan Murray Elle Nagie Daniela Negri Stephanie Nevis Sarah and Kevin O'Neal Holly Palmer Neal Parry Amisha Patel Rena Patel **Donald Peters** Talal Pharoan Mira Posner-Collins Jess and Drew Pounds Gundula Proksch Kate Quinlan Clara Restrepo David Rogers Justin Rosgen Gabriel Santana Norueira Veronica Santiago Mark Sarbach Stefani Schatz Antonino Schepis Nathan Schroeder Kathryn and Collin Scott Dev SenGupta Lola and Jon Shanazarov Deepti Shanbhag Igor Shochetman Russell Shropshire Aliaksandr Shyrkou Kateryna Shyrkova

Justin Sin Connie and Adam Starr Teresa and Aaron Stern Maria and Sage Stevens Sandeep Subbaiah Julia Summers Sabrina and Ryan Svedin Amrita and Kalpesh Thavrani Devein Theriot-Orr Christina and Timothy Thibault Amy and Zvonimir Turcinov Lauren Uchty Benjamin VanWinkle Paulina Varshavskaya Zubin Vasavada Amber Vora Thaihang Vu Alpana Waghmare Katia and Matt Watson John Webb Shalanda and DeMarcus Wells Kellev Wetzel Mark Whitmore Jamie Wilson Mina Yoo Leona Zamora Luke Zettlemoyer Yanyi Zhang



### August 31, 2022

# STATEMENT OF FINANCIAL POSITION

CURRENT ASSETS:	
Cash and Cash Equivalents	\$2,339,590
Investments	\$861,653
Promises to Give	\$O
Prepaid Expenses & Deposits	\$37,238
Total Current Assets	\$3,238,481
Promises to Give, Long Term	\$O
Property and Equipment, Net	\$9,431
Total Net Current Assets	\$3,247,912

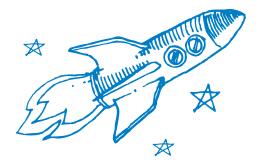
# LIABILITIES AND NET ASSETS

#### CURRENT LIABILITIES:

Accounts Payable	\$31,630
Accrued Salaries and Payroll Taxes	\$120,182
Compensated Absences	\$109,694
Refundable Advances	\$275,614
Unearned Program Fees	\$3,329
Refundable Deposits	\$0
Lease Incentive, Current Portion	\$263
Total Current Liabilities	\$540,712

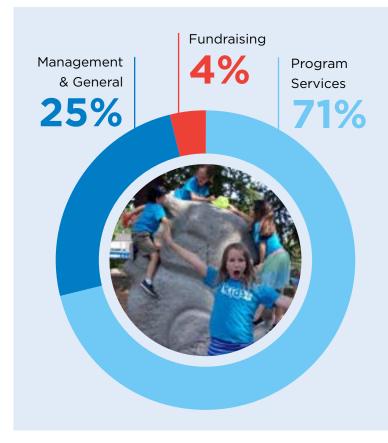
#### NET ASSETS

Without Donor Restrictions With Donor Restrictions	\$2,707,200 \$0
Total Net Assets	\$2,707,200
Total Liabilities & Net Assets	\$3,247,912



# STATEMENT OF ACTIVITIES

REVENUE AND SUPPORT: Program Service Fees, Net Contributions and Grants Investment Income In-kind Contributions Miscellaneous Income	\$1,325,096 \$674,948 (\$138,351) \$100,351 \$25,597
Total Revenue and Support	\$1,987,641
<b>EXPENSES:</b> Program Services Management and General Fundraising	\$1,422,912 \$513,137 \$71,759
Total Expenses	\$2,007,808
Change in Net Assets	(\$20,167)
Net Assets - Beginning of Year (Restated)	\$2,727,367
Net Asset - End of Year	\$2,707,200





### KIDS CO. CENTER LOCATIONS

Kids Co. at Adams (Ballard - 1989)\* Kids Co. at Cascadia (Northgate - 2012)\* Kids Co. at Cedar Park (Lake City - 2018) Kids Co. at Decatur (Wedgwood - 2018)\* Kids Co. at Decatur (Wedgwood - 2018)\* Kids Co. at Graham Hill (Seward Park - 1991)\* Kids Co. at John Hay (Queen Anne - 1990) Kids Co. at John Hay (Queen Anne - 1990) Kids Co. at Magnolia (Magnolia - 2020)\* Kids Co. at McDonald (Greenlake - 2010)\* Kids Co. at Queen Anne (Queen Anne - 2011)\* Kids Co. at South Shore (Rainier Beach - 2002)\* Kids Co. at TOPS (Capitol Hill/Eastlake - 1991) \*Open during the pandemic

### KIDS CO.

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## FOLLOW US:

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The America's Best Charities Seal of Excellence is awarded to charitable organizations that meet the highest standards of public accountability, program efficiency, and cost effectiveness. Applicant charities must provide evidence of their program activities and demonstrate the benefit of their services. These standards include those required by the US Government for inclusion in the Combined Federal Campaign, probably the most exclusive fund drive in the world. Of the 1,000,000 charities operating in the United States today, it is estimated that fewer than 50,000 or 5 percent, meet or exceed these standards, and, of those, fewer than 2,000 have been awarded this Seal. Kids Co. is one.

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